



Getting to the numbers

So what are the hard costs for an on-premises phone system when compared with the cloud? Based on a hypothetical company with 200 people and four distinct locations, Figure 2 demonstrates the estimated costs for a traditional PBX as well as the Jive Voice cloud-based system.

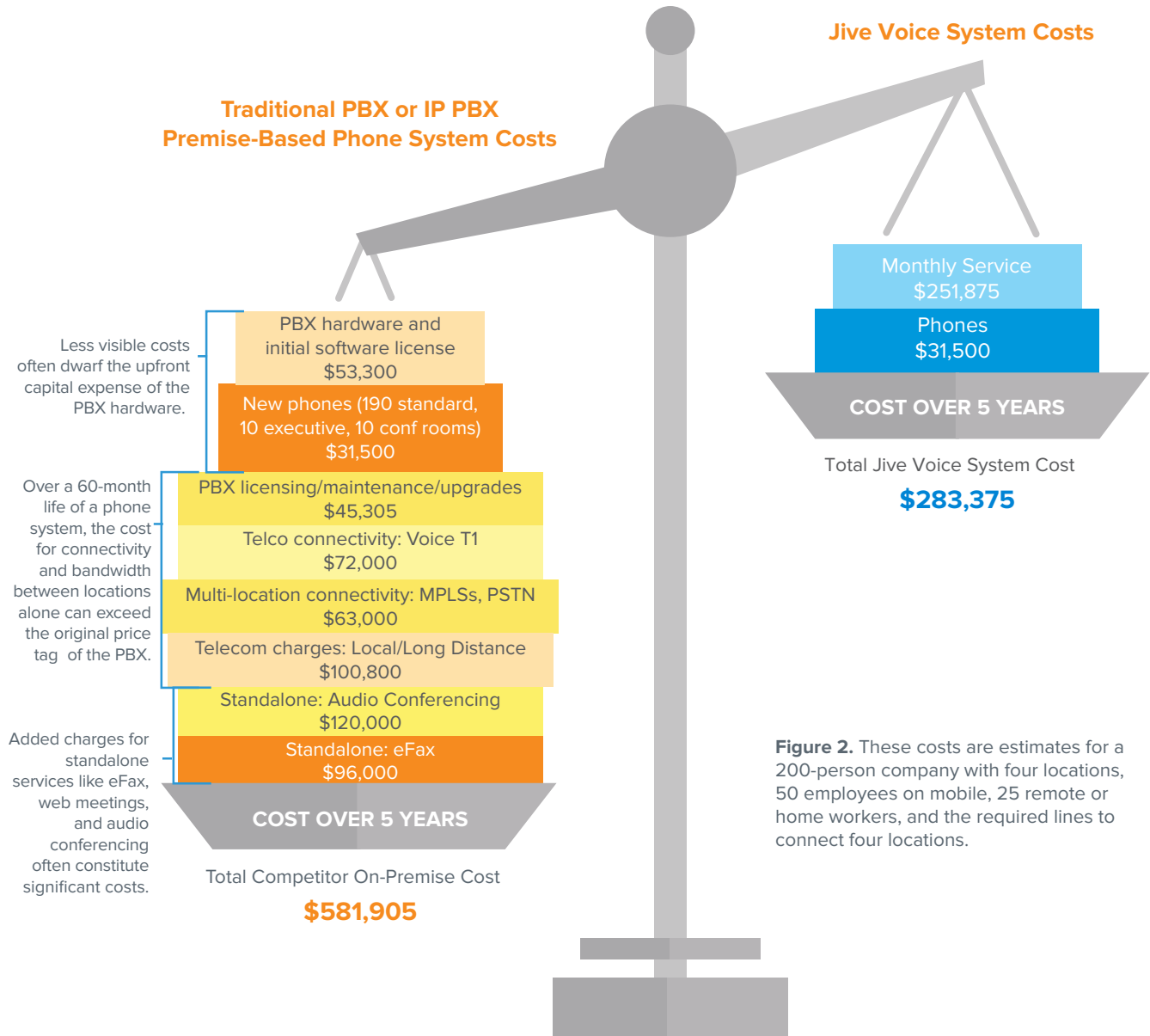


Fig. 2 also demonstrates just how large the upfront capital expenses can become with an on-premises phone system. However, in spite of these facts, upper management doesn't always see these full costs in a single place. And when you consider the hidden costs as analyzed in the previous section, the phone bill can quickly become a problem. These totals may provide management with a better understanding of these issues.